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## Member Spotlight:

### Don Baker, D.A. Baker Construction

**Foxborough** - At the age of 73 most successful business people are retired to warm and sunny climates or traveling the world. That's not the life-style of our own **Donald A. Baker**, D.A. Baker Construction in Foxboro. A member of BNHBA since



the early 1980s, Mr. Baker has held virtually every post within the association and is still serving on the board of directors. He also serves on the board of the Home Builders Association of Massachusetts. Born in Newton, Mr. Baker struck out to make his own mark on the construction and remodeling industry in 1959.

Generous with his time, money and expertise, Mr. Baker has played a major role in keeping BNHBA afloat after several years of very stormy seas. Now, with the myriad changes in the construction industry over the past 20 years, Mr. Baker said the association and the work its doing to promote safe, affordable housing is more important than ever.

He added, that the biggest change in the construction industry is the "proliferation of bureaucracy... with more and more paperwork being added all the time."

Behind every successful man is a woman and Don Baker says he's blessed with his wife, Sandra. "She's my Executive Assistant, Payroll Clerk, Office Manager...", laughed Mr. Baker. "She keeps me on-track." Don's son, Steve is also a major player in Baker Construction, doing the design work and running the crews.

What advice would a successful contractor give to

a young person entering the business today? "It's not about pounding nails anymore," emphasized Mr. Baker, "I tell kids today to get the best education they can. Studying business will be a great help down the road."

As Don Baker eased back in his office chair and looked off, he said, "This is a great industry and I've gotten a lot of satisfaction in being a part in it."

**Have a suggestion for a Member Spotlight? We'd love to hear from you.**

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## BNHBA membership increases again

BNHBA members have been busy recruiting new members to our ranks. As was reported in the Winter 2006 edition of *On The Level*, our association boasted 90 members. As we go to press for the Spring 2006 issue, our membership stands at 102. "Obviously this is great news," said **Ron Costello**, BNHBA Executive Officer, "people are finding us and want to be a part of what we're doing."

New members accepted and voted in are; **sponsor in bold:**

Family Homes Construction Co., Inc. (**J. Delgado**); Christine Zuendt, Mason & Mason Insurance (**G. Spier**); MC Designs, Inc. (**A. Hurder**); Mortgage Master (**A. Hurder**); K & C Industries, Inc. (**D. Baker**); Pella Windows & Doors of Boston (**D. Bryan**); Tilton & Associates, Inc. (**A. Hurder**); E. Osterman, Inc. (**B. Dunn**).

"At the March meeting of the Board of Directors, there will be several other membership applications that will presented for consideration," added Mr. Costello.

You will recall increasing membership is paramount to BNHBA President, **Brian E. Dunn**, who stressed the issue of adding new members a priority in his first address to the membership after taking over as president. "It's nice that the membership not only listened," said Mr. Dunn, "But they heard me as well."