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### Good Help (from page 5)

to be graduates are eager to enter the workforce in the trades. Since this may very well be their first "real job" in their chosen profession, they want to get "on the job experience". They want to show an employer what they can do. Chances are good that these "kids" will not only show up for work, but be on time and may stay a little later in order to prove themselves. Because they want to get their "foot in the door" they will work at entry-level pay to gain experience. Another benefit to these kids is that they probably haven't developed any bad work habits yet. An employer can train them the way they want.



# ON THE LEVEL

The official newsletter of the

## Bristol Norfolk Home Builders Association, Inc.

**BRISTOL NORFOLK HOME BUILDERS ASSOCIATION, INC.**  
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Visit us on the web at [www.BNHBA.org](http://www.BNHBA.org)

### Spreading the word about BNHBA



The Rotary Club of North Attleboro/Plainville extended an invitation to our **Al Hurder**, Hurder Homes to talk about the work BNHBA is doing. Al (pictured right) shakes hands with Rotarian **Larry E. Tilton** (pictured left) at the Monday, February 27, 2006 weekly meeting of the Club at Luciano's in Wrentham.

### Creating Housing - The American Dream

## THINK About This

"If you can't write your idea on the back of my calling card, you don't have a clear idea."

- David Belasco

### The state of housing



**Gil Campos**, ReMax Real Estate Center; **Bob Cole**, Flair Homes; **Brian Dunn**, BNHBA President; **Bill Casbarra**, Foxborough's Building Inspector & **Henry Arnaudo**, HPA Design, lent their thoughts and expertise for BNHBA's *Building Trends for the Future* seminar held at the Bank of Canton.

**Canton** - The trend toward bigger and more luxurious homes will continue - that's the good news. The troubling news is that the cost of these homes will continue to rise with no real end in sight. That was the opinion of everyone on the panel of the Association's *Building Trends for the Future* held on February 8, 2006.

**Bill Casbarra**, Building Inspector for the Town of Foxborough, said the 7th edition of the state's home building code will be "much better and clearer" for builders, but will significantly impact building costs. The new code is expected to be adopted on July 1, 2006.

Architect **Henry Arnaudo** said that his clients not only want the 5,000 s.f. home with three car ga-

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### BNHBA golf tourney set for September

A BNHBA annual tradition will continue with the Association's annual Scholarship Golf Tournament scheduled for Wednesday, September 13, 2006. In addition to the outing being held later in the summer, the venue for the tourney will be moving to Lakeville's Poquoy Brook. BNHBA President and Golf Tournament Chairman, **Brian E. Dunn** said, "Poquoy Brook is a much more centralized venue for us and by having the golf tournament later in the summer, we're hoping to increase participation."

More than 90 golfers played in 2005 tournament raising more than \$7000 for scholarships to be awarded to graduates of the four vocational - technical schools in BNHBA's service area.

For more information on the 2006 Golf Tournament call 508-543-2419 or visit the Association's website at [www.BNHBA.org](http://www.BNHBA.org).



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## From the Desk of the President



Greetings!

Welcome to the 2nd edition of the revised and remodeled *On The Level*. **George Colajezzi** and **Rich Gagnon** deserve a hearty well done for the revised newsletter, which has been extremely well received. If you're interested in advertising in the publication or on the

Association's web site give **Ron Costello** a call and he can discuss the terms and conditions.

At our January meeting, I was pleased to introduce five new members, bringing the total membership to more than 100 members. This represents growth of more than 24% since July 2004. To the existing members I say thank you for your help and to the new members we welcome you aboard and look forward to working with you in the days ahead.

I would like to thank two significant contributors to the January meeting's success; Finley Perry, President of the Home Builders of Massachusetts, and the evenings sponsor **Mike McDole** of National Lumber. Finley was able to provide us with his insights on the issues of the day and a recap of the legislative steps currently being supported by the State Association. We appreciate his participation at our meeting.

If you have an event or an idea for BNHBA to be involved with please contact **Ron Costello** or myself. Thanks in advance for your continued support and remember; "Do Business With a Member".

Warm regards, *Brian Dunn*

The next General Meeting is on  
March 29, 2006.  
Hope to see you at New Products Night

Visit [www.BNHBA.org](http://www.BNHBA.org) for details.

## New & Improved Web Site



Our new web site is up and running. It contains a wealth of information for both builders and consumers alike. As a member, you may advertise your business to a large, targeted audience at very reasonable rates. Check it out at [www.bnhba.org](http://www.bnhba.org).

### ON THE LEVEL

A Quarterly Publication of the  
Bristol Norfolk Home Builders Association, Inc.

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## State of Housing (from page 1)

rage, they want home offices included in the plans and in more and more cases "in-law suites", again dramatically raising the cost of construction.

**Bob Cole**, Builder, Flair Homes in Plainville told the more than 35 people in the audience that he's very concerned that "workforce housing is going to be tougher and tougher to build." Local government (planning boards, conservation boards, etc) are going to be less cooperative when it comes to construction in the months and years ahead.

**Gil Campos**, Broker with ReMax Real Estate Center, reported that while housing sales are beginning to moderate, they are expected to remain strong for the next several years.

The seminar was sponsored by the Bank of Canton.

## A shortage of good help?

No matter who you talk with these days, the sentiment is there's not a lot of good help out there. While that may be true when it comes to experienced trades people, you may very well want to consider a person who will be graduating from a tech school this spring.

There are seven public "Vo-Tech" programs around our area. A large number of these soon

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## New Products Night

Bristol Norfolk Home Builders Association's 6th Annual New Products Night is set for Wednesday, March 29, 2006. The event will feature 30 exhibitors and will be held from 5:30 – 8:30 p.m. at Signatures Restaurant, Route 152, North Attleborough. "This is the largest number of exhibitors we've had in the five years that I've been here," commented **Ron Costello**, BNHBA Executive Officer. "As a matter of fact, **Al Hurder** the Chairman of this event has sold out the exhibits," added Mr. Costello.

Just a few of the 30 businesses that will be showing their wares are:

JT's Lumber, Highland Flooring, Harvey Industries, National Lumber, Sherwin Williams, Wells Fargo Mortgage and Lowe's.

The exhibit is open to the general public. **Brian E. Dunn**, BNHBA President said, "This is a great venue for new homeowners, experienced homeowners looking to upgrade their homes and folks who are looking to build their own homes." Admission to the event is \$10 and includes light hors d'oeuvres and an information filled evening. For more information or to pay in advance, contact Ron Costello at 508.543.2419 or on-line at [www.BNHBA.org](http://www.BNHBA.org).

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