

NATIONAL Lumber

MA: MANSFIELD • NEWTON • NEW BEDFORD • SALEM • BERLIN • GARDNER | NH: BOSCAWEN

Family Owned and Operated Since 1934

Dear Friends and Colleagues of Elliot Kaplan:

The National Lumber Family of Companies proudly announces the creation of ...

Elliot Kaplan's Children's Educational Fund



Elliot M. Kaplan 1946-2009

Elliot's passion for all that life offered has positively touched many of us throughout his 40+ years in the building industry. He started out as a youngster in his cousin's lumberyard, General Builders Supply, and after many years joined National Lumber as one of our first Outside Salespeople. He quickly became one of the driving forces behind the growth of National Lumber Company. During his career, Elliot was very active in the various builders associations including HBAM, BAGB, BNHBA, EMNARI and ABC. Elliot retired as our Senior Vice-President in December 2007, after more than 20 years.

Elliot Kaplan will be sorely missed by all who knew him, including the 525 employees of NLC, our customers, our vendors/suppliers and the builders associations. Those of us who were lucky enough to know Elliot, knew him even more as a well-respected colleague, a sincere mentor and a good friend. He was an integral part in making NLC the largest independent pro-dealer in the Northeast. Elliot's memory lives on in the company's pursuit of excellence through integrity, hard work and meaningful partnerships.

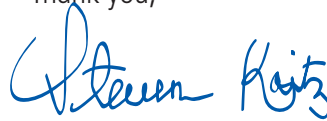
In memory of Elliot, we are pleased to start a 529 Savings Plan Educational Fund for his daughter Jess, who is 11 years old, and his son Asa, who is 9 years old. For those of you who knew Elliot, you know that both Jess and Asa meant everything in the world to him. He would light up when speaking about them and he loved to tell stories about going out to breakfast on Sunday mornings, playing on the beach in Rockport, teaching them how to ski, and so much more.

Elliot was a well read and scholarly individual. He truly enjoyed learning new things and his interests were far-ranging and included the building industry, business, psychology, history, religion and parenting. As a result, he greatly valued a good education and always wanted to make sure that his children would have that opportunity. This is the reason we are setting up a 529 Plan Educational Fund for Jess and Asa, to help ensure that Elliot's dreams for his children are fulfilled.

We have chosen American Funds to invest with through The Bulfinch Group (Financial Advisors). American Funds is one of the nation's largest mutual fund families, with more than \$1 trillion in assets under management. They provide some of the lowest operating expenses within the mutual fund family industry. The 529 Savings Plan is an investment vehicle that allows contributions to grow free from federal income tax and then be used tax free for qualified higher education.

Please join the Kaitz's and National Lumber in funding the Elliot Kaplan's Children's Educational Fund by filling out the form below and returning it with your donation. No amount is too small or too large ... ALL donations are welcomed!

Thank you,



The National Lumber Family of Companies

THE NATIONAL LUMBER FAMILY OF COMPANIES



RELIABLE
TRUSS

KITCHEN
VIEWS

NM NATIONAL
MILLWORK

Pro
INSULATORS

HQ: 71 Maple St, PO Box 9032, Mansfield, MA 02048 | T: 508.339.8020 F: 508.339.4518 | national-lumber.com

Elliot Kaplan's Children's Educational Fund

Name: _____

Address: _____

City: _____ State: _____ Zipcode: _____

Phone: _____

e-mail: _____

Donation Amount: _____

Please fill out this form and return it along with your donation* to: **National Lumber**

Attn: Elliot Kaplan's Children's Educational Fund
P.O. Box 9032, Mansfield, MA 02048

* Make checks payable to "National Lumber" and please put "Kaplan's Children Fund" on the memo line. Credit cards are also accepted. Please call National Lumber to use this payment method.